

## VC Model Documents

### Law Firms:

#### **Alston & Bird, LLP**

One Atlantic Center  
1201 West Peachtree Street  
Atlanta, GA 30309-3424

W. Thomas Carter III  
Tel: 404-881-7992  
Fax: 404-881-7777  
Email: [tcarter@alston.com](mailto:tcarter@alston.com)

#### **Cooley Godward LLP**

Five Palo Alto Square  
3000 El Camino Real  
Palo Alto, CA 94306-2155

Bob Brigham  
Tel: 650-843-5053  
Fax: 650-849-7400  
Email: [rbrigham@cooley.com](mailto:rbrigham@cooley.com)

One Freedom Square -- Reston Town Center  
11951 Freedom Drive  
Reston, VA 20190

Mark D. Spoto  
Tel: 703-456-8029  
Fax: 703-456-8100  
Email: [mspoto@cooley.com](mailto:mspoto@cooley.com)

Ryan Naftulin  
Tel: 703-456-8121  
Fax: 703-458100  
Email: [rnaftulin@cooley.com](mailto:rnaftulin@cooley.com)

#### **Faber Daeufer & Rosenberg PC**

950 Winter Street, Suite 4500  
Waltham, MA 02451

Adam J. Rosenberg  
Tel: 781-795-4705  
Fax: 781-795-4747  
Email: [adam.rosenberg@fdrpc.com](mailto:adam.rosenberg@fdrpc.com)

Peter J. Cahill  
Tel: 781-795-4714  
Fax: 781-795-4747  
Email: [peter.cahill@fdrpc.com](mailto:peter.cahill@fdrpc.com)

#### **Choate, Hall & Stewart**

Two International Place  
100-150 Oliver Street  
Boston, MA 02110

Harry A. Hanson, III  
Tel: 617-248-4086  
Fax: 617-248-4000  
Email: [hhanson@choate.com](mailto:hhanson@choate.com)

#### **Edwards Angell Palmer & Dodge LLP**

111 Huntington Avenue  
Boston, MA 02199-7613

James T. Barrett  
Tel: 617-239-0385  
Fax: 617-316-8411  
Email: [jbarrett@eapdlaw.com](mailto:jbarrett@eapdlaw.com)

#### **Fenwick & West**

801 California Street  
Mountain View, CA 94041

Sayre Stevick  
Tel: 650-335-7868  
Fax: 650-938-5200  
Email: [sstevick@fenwick.com](mailto:sstevick@fenwick.com)

Gail Suniga  
Tel: 650-335-7290  
Fax: 650-938-5200  
Email: [gsuniga@fenwick.com](mailto:gsuniga@fenwick.com)

## VC Model Documents

### **Foley Hoag & Eliot**

1000 Winter Street, 4<sup>th</sup> Floor  
Waltham, MA 02451

Dave Broadwin

Tel: 7810895-5905

Fax: 617-832-7000

Email: [dbroadwin@fhe.com](mailto:dbroadwin@fhe.com)

155 Seaport Boulevard  
Boston, MA 02210

David Pierson

Tel: 617-832-1146

Fax: 617-832-7000

Email: [dpierson@foleyhoag.com](mailto:dpierson@foleyhoag.com)

### **Goodwin Procter LLP**

Exchange Place  
53 State Street  
Boston, MA 02109

Michael J. Kendall

Tel: 617-570-1765

Fax: 617-570-8150

Email: [mkendall@goodwinprocter.com](mailto:mkendall@goodwinprocter.com)

Jon Herzog

Tel: 617-570-1109

Fax: 617-523-1231

Email: [jherzog@goodwinprocter.com](mailto:jherzog@goodwinprocter.com)

### **Heller Ehrman Venture Law Group**

2775 Sand Hill Road  
Menlo Park, CA 94025

Linda Demelis

Tel: 650-233-8508

Fax: 650-233-8386

Email: [linda.demelis@hellerehrman.com](mailto:linda.demelis@hellerehrman.com)

### **GTC Law Group**

70 Wells Avenue  
Newton, MA 02459

Michael J. Webber

Tel: 617-848-8091

Fax: 617-249-0291

Email: [mwebber@gtclawgrop.com](mailto:mwebber@gtclawgrop.com)

Adam Klotz

Tel: 818-225-9888

Fax: 310-496-1251

Email: [aklotz@gtclawca.com](mailto:aklotz@gtclawca.com)

### **Gunderson Dettmer**

610 Lincoln Street  
Waltham, MA 02451

Jay Hachigian

Tel: 781-795-3550

Fax: 781-622-1622

Email: [hach@gunder.com](mailto:hach@gunder.com)

155 Constitution Drive  
Menlo Park, CA 94025

David Kling

Tel: 650-463-5273

Fax: 650-321-2800

Email: [dkling@gunder.com](mailto:dkling@gunder.com)

220 West 42<sup>nd</sup> Street, 20<sup>th</sup> Floor  
New York, New York 10036

Ward Breeze

Tel: 212-730-8133

Fax: 877-881-3007

Email: [wbreeze@gunder.com](mailto:wbreeze@gunder.com)

### **Holland & Knight**

10 St. James Avenue, 11<sup>th</sup> Floor  
Boston, MA 02116

Jeff Seul

Tel: 617-305-2121

Fax: 617-523-6850

Email: [jeff.seul@hklaw.com](mailto:jeff.seul@hklaw.com)

## VC Model Documents

### **Jackson Walker L.L.P.**

Bank of America Plaza  
J901 Main Street, Suite 6000  
Dallas, TX 75202

David Rex  
Tel: 214-953-5802  
Fax: 214-953-5822  
Email: [drex@jw.com](mailto:drex@jw.com)

### **Lowenstein Sandler PC**

65 Livingston Avenue  
Roseland, NJ 07068

Edward M. Zimmerman  
Tel: 973-597-2568  
Fax: 973-597-2569  
Email: [ezimmerman@lowenstein.com](mailto:ezimmerman@lowenstein.com)

Elaine M. Hughes  
Tel: 973-422-6502  
Fax: 973-422-6503  
Email: [ehughes@lowenstein.com](mailto:ehughes@lowenstein.com)

Anthony Pergola  
Tel: 973-597-2444  
Fax: 973-597-2445  
Email: [apergola@lowenstein.com](mailto:apergola@lowenstein.com)

### **Morris, Nichols, Arsht and Tunnell**

1201 North Market Street  
Wilmington, DE 19801  
P.O. Box 1347  
Wilmington, DE 19899

Rick (Frederick H.) Alexander  
Tel: 302-575-7228  
Fax: 302-425-4666  
Email: [falexander@mnat.com](mailto:falexander@mnat.com)

### **Nixon Peabody**

101 Federal Street  
Boston, MA 02110

Bill Kelly  
Tel: 617-345-1195  
Fax: 866-743-4899  
Email: [wkelly@nixonpeabody.com](mailto:wkelly@nixonpeabody.com)

### **Latham & Watkins**

555 Eleventh Street, N.W., Suite 1000  
Washington, DC 20004-1304

Jim Rogers  
Tel: 202-637-2215  
Fax: 202-637-2201  
Email: [jim.rogers@lw.com](mailto:jim.rogers@lw.com)

### **Mintz Levin**

One Financial Center  
Boston, MA 02111

Neil Aronson  
Tel: 617-348-1809  
Fax: 617-542-2241  
Email: [NHAronson@mintz.com](mailto:NHAronson@mintz.com)

### **Morrison & Foerster LLP**

755 Page Mill Road  
Palo Alto, CA 94304

Timothy J. Harris  
Tel: 650-813-5784  
Fax: 650-494-0792  
Email: [tharris@mofo.com](mailto:tharris@mofo.com)

Paul "Chip" Lion  
Tel: 650-813-5615  
Fax: 650-251-3812  
Email: [plion@mofo.com](mailto:plion@mofo.com)

### **Nutter, McClennen & Fish, LLP**

155 Seaport Boulevard  
Boston, MA 02110-2604

Richard N. Kimball  
Tel: 617-439-2056  
Fax: 617-310-9056  
Email: [rkimball@nutter.com](mailto:rkimball@nutter.com)

## VC Model Documents

### **Orrick**

405 Howard Street  
San Francisco, CA 94105

Scott Porter

Tel: 415-773-5443  
Fax: 415-773-5759  
Email: [sporter@orrick.com](mailto:sporter@orrick.com)

### **Richards Layton & Finger**

One Rodney Square  
920 North King Street  
Wilmington, DE 19801

C. Stephen Bigler

Tel: 302-651-7724  
Fax: 302-498-7724  
Email: [bigler@rlf.com](mailto:bigler@rlf.com)

### **Stoel Rives LLP**

3600 One Union Square  
600 University Street  
Seattle, WA 98101

Christopher J. ("CJ") Voss

Tel: 206-386-7505  
Fax: 206-386-7500  
Email: [cjvoss@stoel.com](mailto:cjvoss@stoel.com)

### **Wilson Sonsini Goodrich & Rosati**

650 Page Mill Road  
Palo Alto, CA 94304-1050

Matt Sonsini (*Liaison to ABA*)

Tel: 650-565-3688  
Fax: 650-493-6811  
Email: [msonsini@wsgr.com](mailto:msonsini@wsgr.com)

Martin W. Korman

Tel: 650-493-9300  
Fax: 650-493-6811  
Email: [mkorman@wsgr.com](mailto:mkorman@wsgr.com)

### **Perkins Coie LLP**

101 Jefferson Drive  
Menlo Park, CA 92025-1114

Michael Glaser

Tel: 650-838-4345  
Fax: 650-838-4350  
Email: [mglaser@perkinscoie.com](mailto:mglaser@perkinscoie.com)

### **Ropes & Gray**

One International Place  
Boston, MA 02110-2624

Greg Moore

Tel: 617-951-7370  
Fax: 617-951-7050  
Email: [gmoore@ropesgray.com](mailto:gmoore@ropesgray.com)

One Embarcadero Center, Suite 2200  
San Francisco, CA 94111-3627

### **Wilmer Cutler Pickering Hale & Dorr**

60 State Street  
Boston, MA 02109

Patrick Rondeau

Tel: 617-526-6670  
Fax: 617-526-5000  
Email: [Patrick.Rondeau@wilmerhale.com](mailto:Patrick.Rondeau@wilmerhale.com)

1117 California Avenue  
Palo Alto, CA 94304

Curtis L. Mo

Tel: 650-858-6010  
Fax: 650-858-6100  
Email: [curtis.mo@wilmerhale.com](mailto:curtis.mo@wilmerhale.com)

## VC Model Documents

### Venture Capital Firms:

#### **Advanced Technology Ventures**

1000 Winter Street, Suite 3700  
Waltham, MA 02451-1148

Dierdre Cunnane  
Tel: 781-290-0707  
Fax: 781-768-3825  
Email: [DCunnane@atvcapital.com](mailto:DCunnane@atvcapital.com)

#### **Atlas Venture**

890 Winter Street  
Waltham, MA 02451

Mela Lew  
Tel: 781-622-1700  
Fax: 781-622-1701  
Email: [mlew@atlasventure.com](mailto:mlew@atlasventure.com)

Frank Castellucci  
Tel: 781-622-1700  
Fax: 781-622-1701  
Email: [fcastellucci@atlasventure.com](mailto:fcastellucci@atlasventure.com)

#### **Charles River Ventures, LLC**

1000 Winter Street, Suite 3300  
Waltham, MA 02451

Sarah Reed  
Tel: 781-768-6064  
Fax: 781-768-6264  
Email: [sarah@crv.com](mailto:sarah@crv.com)

#### **Fidelity Private Equity**

82 Devonshire Street, Mailzone E16B  
Boston, MA 02109

Seth Barry  
Tel: 617-563-4791  
Fax:  
Email: [seth.barry@fmr.com](mailto:seth.barry@fmr.com)

#### **Frazier Healthcare & Technology Ventures**

601 Union Street, Suite 3200  
Seattle, WA 98101

Tom Hodge  
Tel: 206-621-7200  
Fax: 206-621-1848  
Email: [thomh@frazierco.com](mailto:thomh@frazierco.com)

#### **Ampersand Ventures**

55 William Street, Suite 240  
Wellesley, MA 02481

J. David Jacobs  
Tel: 781-239-0700  
Fax: 781-239-0824  
Email: [JDJ@ampersandventures.com](mailto:JDJ@ampersandventures.com)

#### **Bessemer Venture Partners**

1865 Palmer Avenue, Suite 104  
Larchmont, NY 10538

Scott Ring  
Tel: 914-833-5300  
Fax: 914-833-5499  
Email: [scott@bvp.com](mailto:scott@bvp.com)

#### **Comventures**

305 Lytton Avenue  
Palo Alto, CA 94301

Rodi Guidero  
Tel: 650-325-9600  
Fax:  
Email: [rguidero@comventures.com](mailto:rguidero@comventures.com)

#### **Flagship Ventures**

150 Cambridge Park Drive, 10<sup>th</sup> Floor  
Cambridge, MA 02140  
Main: 617-868-1888  
Fax: 617-868-1115

Ed Freedman  
Tel: 617-218-1693  
Email: [efreedman@flagshipventures.com](mailto:efreedman@flagshipventures.com)

#### **Grand Banks Capital**

10 Langley Road, Suite 403  
Newton Center, MA 02459-1972

Gregory A. Jones  
Chief Administrative Officer  
Tel: 617-928-9300  
Fax: 617-928-9305  
Email: [gjones@grandbankscapital.com](mailto:gjones@grandbankscapital.com)

## VC Model Documents

### **Harris & Harris Group**

111 West 57<sup>th</sup> Street, Suite 1100  
New York, NY 10019

Sandra Forman  
Tel: 212-582-0900  
Fax: 212-582-9563  
Email: [Sandra@tinytechvc.com](mailto:Sandra@tinytechvc.com)

### **Intel Capital**

2200 Mission College Blvd., M/S SC4-203  
Santa Clara, CA 95052-8119

Kathi A. Rawnsley  
Tel: 408-765-3914  
Fax: 408-653-9935  
Email: [kathi.a.rawnsley@intel.com](mailto:kathi.a.rawnsley@intel.com)

### **Mobius Venture Capital**

1050 Walnut Street, Suite 210  
Boulder, CO 80302

Jason A. Mendelson  
Tel: 303-642-4080  
Fax: 303-642-4001  
Email: [Jason@mobiustvc.com](mailto:Jason@mobiustvc.com)

### **New Venture Partners LLC**

98 Floral Avenue  
Murray Hill, NJ 07974

Dror Futter  
Tel: 908-464-0900, ext 14  
Fax: 908-464-8129  
Email: [dfutter@nvpllc.com](mailto:dfutter@nvpllc.com)

### **Prism Venture Partners**

100 Lowder Brook Drive, Suite 2500  
Westwood, MA 02090

Dina M. Ciarimboli  
Tel: 781-302-4000, ext. 244  
Fax: 781-302-4040  
Email: [dciarimboli@prismventure.com](mailto:dciarimboli@prismventure.com)

### **Sevin Rosen**

Two Galleria Tower  
13455 Noel Road, Suite 1670, LB-5  
Dallas, TX 75240

Dianne Saslaw  
Tel: 972-702-1100, ext. 147  
Fax: 972-702-1103  
Email: [dsaslaw@srfunds.com](mailto:dsaslaw@srfunds.com)

### **Highland Capital Partners**

92 Hayden Avenue  
Lexington, MA 02052

Patrick Cammarata  
Tel: 781-861-5523  
Fax: 781-861-5499  
Email: [pcammarata@hcp.com](mailto:pcammarata@hcp.com)

### **Mayfield**

2800 Sand Hill Road  
Menlo Park, CA 94025

Paul Kohli  
Tel: 650-854-5560  
Fax: 650-854-7512  
Email: [pkohli@mayfield.com](mailto:pkohli@mayfield.com)

### **New Enterprise Associates**

1119 St. Paul Street  
Baltimore, MD 21202

Louis Citron  
Tel: 410-244-0115  
Fax: 410-752-7721  
Email: [lcitron@nea.com](mailto:lcitron@nea.com)

### **Pequot Capital**

153 E. 53<sup>rd</sup> Street, 35<sup>th</sup> Floor  
New York, NY 10022

Aryeh Davis  
Tel: 212-651-3420  
Fax: 212-651-3481  
Email: [aryeh@pequotcap.com](mailto:aryeh@pequotcap.com)

### **Rho Capital Partners, Inc.**

152 West 57<sup>th</sup> Street, 23<sup>rd</sup> Floor  
New York, NY 10019

Jeffrey I. Martin  
Tel: 212-784-8872  
Fax: 212-751-3613  
Email: [jmartin@rho.com](mailto:jmartin@rho.com)

### **Trident Capital**

505 Hamilton Avenue, Suite 200  
Palo Alto, CA 94301

Howard S. Zeprun  
Tel: 650-289-4417  
Fax: 650-289-4444  
Email: [hzeprun@ridentcap.com](mailto:hzeprun@ridentcap.com)

## VC Model Documents

### **Vantage Point Venture Partners**

1001 Bayhill Drive, Suite 300  
San Bruno, CA 94066

Jim Jensen

Tel: 650-866-3100

Fax: 650-866-3544

Email: [jjensen@vpvp.com](mailto:jjensen@vpvp.com)

### **Worldview Technology Partners**

435 Tasso Street, Suite 120  
Palo Alto, CA 94301

Peter Yi

Tel: 650-470-7206

Fax: 650-322-3880

Email: [pyi@worldview.com](mailto:pyi@worldview.com)

### **Village Ventures, Inc.**

430 Main Street, Suite 1  
Williamstown, MA 01267

Bob Kraus

Tel: 413-458-1113

Fax: 413-458-0338

Email: [bob@villageventures.com](mailto:bob@villageventures.com)

## VC Model Documents

### UK Venture Capital Firms:

#### **3i Investments PLC**

Trinity Park  
Bickenhill  
Birmingham B37 7ES

John Decesare

Tel: 0121 609 3951

Fax: 0121 609 3643

Email: [john.decesare@3i.com](mailto:john.decesare@3i.com)

Debra Martin

Tel: 44 121 609-3862

Fax: 44 121 609-3643

Email: [debra.martin@3i.com](mailto:debra.martin@3i.com)

#### **Atlas Venture**

55 Grosvenor Street  
Mayfair London W1K 3BW

Sarah A. Banks

Tel: +44 (0) 20 7529 4444

Fax: +44 (0) 20 7529 4455

Email: [sbanks@atlasventure.com](mailto:sbanks@atlasventure.com)

#### **Omega Fund Management**

P.O. Box 431  
13-15 Victoria Road  
St. Peter Port  
Guernsey, Channel Islands  
GY1 3ZD  
United Kingdom

Claire Wilkinson

Tel:

Fax:

Email: [mrsgreen@yahoo.com](mailto:mrsgreen@yahoo.com)

Frederick "Bud" Heerde

Tel: 44 (791) 171 9098

Fax: 44 (1481) 723 114

Email: [fheerde@omegadisorsltd.com](mailto:fheerde@omegadisorsltd.com)