

2007 NVCA Annual Meeting
CFO and In-House Counsel Session – Tuesday, April 17, 2007
Marriott Wardman Park Hotel, Washington DC

Time	Session Title	Description
8:30 am - 8:35 am	Welcome from Steering Committee	Bonnie Layman, James Stevenson, Bob Keppler, Sarah Reed
8:35 am-9:15 am	CFO issues update from NVCA Public Policy Staff	NVCA President Mark Heesen and the Public Policy team update the CFO and IC community on the key issues affecting the industry.
9:15 am -9:45 am	SAS 101 + FAS 157 = More Work 258: How I Survived the 2006 Audit. Lessons Learned	<p>Closed Session for firm CFOs and ICs: Peer-to-peer discussion of experiences with the 2006 Audit. This will be an opportunity to share experiences with others. Questions and comments developed during this session will be shared with the panel experts in the next session for comment and discussion.</p> <p>Session led by Bonnie Layman of Intersouth with assistance from Bob Keppler of Centennial and James Stevenson from A BS at the easels.</p>
9:45 am -10:05 am	Coffee break #1	
10:05 am – 11:45 am	Emerging issues: Audit and Tax (and valuations)	Expert panel: Fred Sroka of PwC Tax SJC, Tom Holly of PwC Tax in DC. Tracy Lefteroff of Audit. Confirmed Half of session driven by findings in prior session. Second half is advising on emerging issues. Choose a few issues in advance for them to prep: FIN 48 (positions taken, PwC view), number of legal entities/risk/ why not register?, blocker corps and effect on 754 and other rules
11:15 am – 12:30 pm	Do due diligence right! What your GP doesn't know can hurt...	<p>Deirdre Cunnane of ATV Capital moderates this expert panel on what to do and what not to do:</p> <p>Due Diligence in Venture Financings: Mike Kendall of Goodwin Proctor leads a discussion of what issues should you be on the alert for, and how can you address them once you find them?</p> <p>IP Due Diligence: Charles Cella of GTC discusses how to do it efficiently and effectively.</p>
12:30 pm -1:45 pm	CFO & IC Luncheon - Negotiating Trends and Best Practices in Private Target and Private Equity M&A	<p>Drawn from groundbreaking benchmark studies, this session will compare and contrast market trends, practices, and hot topics in two common yet often distinct types of acquisitions of private companies: strategic acquisitions and private equity-backed leveraged acquisitions. The speakers comprise the Co-Chairs of the Private Target M&A Deal Points Study published by the ABA's Negotiated Acquisitions Committee and a principal author of the LBO Legal Issues Study published by Kaye Scholer.</p> <p>Expert Presentation - Wilson Chu, Partner, Haynes and Boone LLP, Dallas</p> <p>Larry Glasgow, Partner, Gardere Wynne Sewell, LLP, Dallas</p> <p>Joel Greenberg, Partner, Kaye Scholer LLP, New York</p> <p>Sarah Reed, Charles River Ventures, Moderator</p>

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1:45 pm – 2:35 pm	Effectively Administering PE Funds: Lowering Liability by Understanding What's at Stake in a Changing Environment	This panel addresses the types of risk which must be managed. Insurance options are discussed. Peer panel: To insure or self-insure? Sarah Reed of Charles River Ventures will moderate this expert and peer panel of Frank Castellucci of Atlas Venture, Mike Kendall of Goodwin Proctor, and Carl Metzger of Goodwin Proctor. They will discuss self-insure vs. purchasing insurance.
2:35 pm – 2:45 pm	Coffee Break #2	
2:45 pm – 3:35 pm	Breakout Session - International 101 – What you need to know about investing abroad (Room Assignment)	Paul Notaras of Rustic Canyon moderates this peer-to-peer and expert panel on the important aspects of investing globally. This session is intended for the CFO or In-House counsel whose firm anticipates making that first overseas investment in the next year or two as well as a checklist of bases to cover and red flags for the experienced overseas investor. Liping Fan from Steamboat provides observations from having just launched a new fund/office/team in PRC. Fred Sroka, from PricewaterhouseCoopers will share important best practices from clients of all sizes.
2:45 pm – 3:35 pm	Breakout Session - LP Perspective on reporting (Room Assignment)	Mike Schiavo of Kodiak leads and moderates this panel discussing the LP perspective on reporting. He is joined on the panel by Louis Sciarretta of FLAG and Greg Garrett of Adams Street Partners.
3:35 pm – 4:25 pm	Breakout Session – International – India and China	Sarah Reed moderates this panel to be sure today's CFOs and In-House Counsel Investing in India and China is current on the latest trends, concerns, and lessons learned from investing in these overseas venues. Panelists include Percy Billimoria of AZB & Partners (New Delhi), Sam Zucker of O'Melveny & Myers, Audrey Chen of Jun He (China), and Scott Ring of Bessemer Venture Partners.
3:35 pm – 4:25 pm	Breakout Session – IT Back Office Accounting Systems – Vendor Solutions v Other Approaches	James Stevenson of ABS Capital moderates this peer-to-peer panel focused on real-life experience implementing a vendor's back office system. Jayne Thompson of Columbia Capital will present an approach that utilizes an intermediate general ledger (Great Plains) and add-on reporting package to provide much of the functionality of a vendor's back office accounting module. Harry D'Andrea of Valhalla will share his experience on implementation and on-going functionality of a vendor system (The Next Round). This panel will try to focus discussion on advantages and disadvantages of the alternative approaches as well as lessons learned. This will be an excellent panel for anyone who is thinking about upgrading their back office accounting. This panel plans audience interaction with war stories welcomed.
4:25 pm – 4:30 pm	Wrap up and raffle of Door Prize	Winner must be present to win.

As of 4/10/2007

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Overall Schedule for CFOs/ICs:

Monday night 4/16/2007 – Welcome hospitality suite within the Marriott Wardman Park Hotel for CFOs and In-House Counsel –8:00 pm to 11:00+ pm – Sponsored by Comerica

Tuesday 4/17/2006 - 8:30 a.m. – 4:30 p.m. All day session (followed by keynote and dinner for all attendees starting at 4:45 p.m.)

Tuesday night 4/17/2007 - Networking event CFO & IC – dessert and after dinner drinks (after seated dinner for all attendees) 8:30 pm – 11:30 pm – Sponsored by Comerica

There are no CFO/IC specific events on Wednesday. Enjoy the main program.